# BBVA
# 80-60 MEMORY INCOME AUTOCALL
JANUARY 2023 FACTSHEET

**TARGET RETURN: GBP = 7.80% p.a. USD = 8.80% p.a.**

## INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of European, Canadian, Japanese and Australian Indices.

If on any of the quarterly observation dates, including the Final Observation date, the closing levels of all the Underlyings are at or above the Income Trigger, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all Underlyings are equal to or above the Autocall Trigger on any quarterly observation date starting at 12 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if all Underlyings are at or above the Capital Protection Barrier, then full capital is returned. If any Underlying is below the Capital Protection Barrier, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned.

## BENEFITS

- Opportunity for regular income payments even where the Underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

## RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market.
- There is a risk to capital should one of the Underlyings breach the Capital Protection Barrier on its Final Observation date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

## PRODUCT FACTS & FEATURES

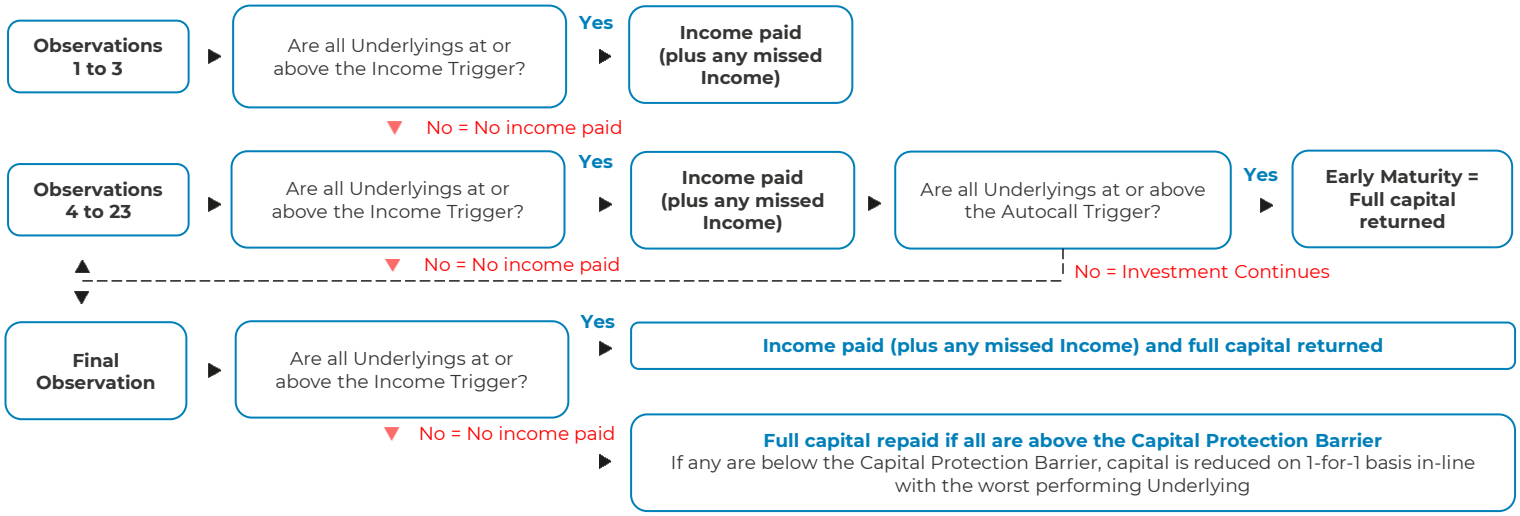
| | |
|---|---|
| **Issuer:** | BBVA |
| **Credit Ratings:** | Moody's A3, S&P A |
| **Source:** | BBVA 08.12.2022 |
| **Maximum Term:** | 6 years |
| **Investment Structure:** | Memory Income Autocall |
| **Autocall Opportunities:** | Quarterly (First Observation at 12 months) |
| **Autocall Trigger:** | 100% of initial level |
| **Memory Income Rate:** | GBP: 1.95% Quarterly (7.80% p.a.) USD: 2.20% Quarterly (8.80% p.a.) |
| **Income Trigger:** | 80% of initial level |
| **Capital Risk:** | Not capital protected |
| **Capital Protection Barrier:** | 60% Final level (European style) |

| **Underlying Basket** | **Bloomberg Code** |
|---|---|
| Europe: Euro Stoxx 50 | SX5E Index |
| Canada: S&P/TSX60 | SPTSX60 Index |
| Japan: Nikkei 225 | NKY Index |
| Australia: S&P/ASX 200 | AS51 Index |

## KEY INFORMATION

| | |
|---|---|
| **Subscription Period:** | 08 Dec 2022 – 23 Jan 2023 (4.30pm UK Time) |
| **Issue Price:** | 100% |
| **Strike Date:** | 24 January 2023 |
| **Issue Date:** | 31 January 2023 |
| **1st Coupon Observation:** | 24 April 2023 |
| **1st Autocall Observation:** | 24 January 2024 |
| **Final Observation:** | 24 January 2029 |
| **Maturity Date:** | 31 January 2029 |
| **Denominations:** | GBP = 1,000 then lots of 1,000 USD = 2,000 then lots of 1,000 |
| **ISIN:** | GBP = XS2442507856 USD = XS2442507930 |

## HOW THE INVESTMENT WORKS




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## OBSERVATION DATES (some dates may vary if a bank holiday or non-business day occurs, GBP dates are shown below)

| | Observation Date | Payment Date | Income Trigger | Autocall Trigger |
|---|---|---|---|---|
| **Observation 1** | 24 April 2023 | 02 May 2023 | 80% | n/a |
| **Observation 2** | 24 July 2023 | 31 July 2023 | 80% | n/a |
| **Observation 3** | 24 October 2023 | 31 October 2023 | 80% | n/a |
| **Observation 4** | 24 January 2024 | 31 January 2024 | 80% | 100% |
| **Observation 5** | 24 April 2024 | 02 May 2024 | 80% | 100% |
| **Observation 6** | 24 July 2024 | 31 July 2024 | 80% | 100% |
| **Observation 7** | 24 October 2024 | 31 October 2024 | 80% | 100% |
| **Observation 8** | 24 January 2025 | 31 January 2025 | 80% | 100% |
| **Observation 9** | 24 April 2025 | 02 May 2025 | 80% | 100% |
| **Observation 10** | 24 July 2025 | 31 July 2025 | 80% | 100% |
| **Observation 11** | 24 October 2025 | 31 October 2025 | 80% | 100% |
| **Observation 12** | 27 January 2026 | 03 February 2026 | 80% | 100% |
| **Observation 13** | 24 April 2026 | 05 May 2026 | 80% | 100% |
| **Observation 14** | 24 July 2026 | 31 July 2026 | 80% | 100% |
| **Observation 15** | 26 October 2026 | 02 November 2026 | 80% | 100% |
| **Observation 16** | 25 January 2027 | 01 February 2027 | 80% | 100% |
| **Observation 17** | 27 April 2027 | 05 May 2027 | 80% | 100% |
| **Observation 18** | 26 July 2027 | 02 August 2027 | 80% | 100% |
| **Observation 19** | 25 October 2027 | 01 November 2027 | 80% | 100% |
| **Observation 20** | 24 January 2028 | 31 January 2028 | 80% | 100% |
| **Observation 21** | 24 April 2028 | 02 May 2028 | 80% | 100% |
| **Observation 22** | 24 July 2028 | 31 July 2028 | 80% | 100% |
| **Observation 23** | 24 October 2028 | 31 October 2028 | 80% | 100% |
| **Final Observation** | 24 January 2029 | 31 January 2029 | 80% | 60% European Barrier |

**IDAD** was established in 2002 and our approach from the outset, is what we call the "IDAD Difference". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "IDAD Difference". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

**Banco Bilbao Vizcaya Argentaria SA (BBVA)** attracts deposits and offers retail, wholesale and investment banking services The bank offers consumer and mortgage loans, private banking, asset management, insurance, mutual funds and securities brokerage services It operates in Europe, Latin America, United States, China and Turkey.

**Source**: Bloomberg 08.12.2022

## RATIONALE

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.
The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an Underlying needs to show a fall of 20% from its initial level on any observation date before the income stream is disrupted. The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all Underlyings are above the Income Trigger on an observation date. The Underlyings have been selected in order to support the anticipated delivery of that income.
The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.
To manage the capital risk, a final level barrier set at 60% means an Underlying must fall by more than 40% over the full term before capital is at risk.

## SUITABILITY

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

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## THE UNDERLYINGS

The **EURO STOXX 50 Index**, Europe's leading blue-chip index for the Eurozone, provides a blue-chip representation of supersector leaders in the region. The index covers 50 stocks from 11 Eurozone countries. The index is licensed to financial institutions to serve as an underlying for a wide range of investment products such as exchange-traded funds (ETFs), futures, options and structured products.

The **S&P/Toronto Stock Exchange 60** is a capitalization-weighted index. It consists of 60 of the largest and most liquid (heavily traded) stocks listed on the Toronto Stock Exchange (TSX). They are usually domestic or multinational industry leaders.

The **Nikkei-225 Stock Average** is a price-weighted average of 225 top-rated Japanese companies listed in the First Section of the Tokyo Stock Exchange. The Nikkei Stock Average was first published on May 16, 1949, where the average price was ¥176.21 with a divisor of 225.

The **S&P/ASX 200** measures the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative liquid and tradable, it is widely considered Australia's preeminent benchmark index. The index is float-adjusted. The index was launched in April 2000.

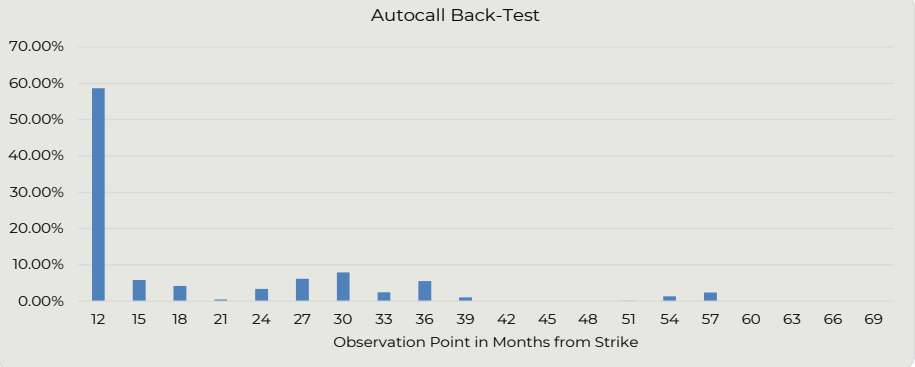
**Source**: Bloomberg 08.12.2022

## MOVEMENT IN THE UNDERLYINGS OVER A 12 YEAR PERIOD




## 12 YEAR BACK-TESTING

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.
This 12 year back-test shows the historical data for a full 6 years of 6 year products that could reach the full term.
Of the 1,501 product scenarios tested, 0.40% would reach the full term without autocalling and none of these would have breached the Capital Protection Barrier.
Every coupon observation has also been tested, and out of all 1,501 product scenarios tested, 100% of coupons would have been paid.




| | |
|---|---|
| **Total Number Tested:** | 1,501 |
| **% Matured Early:** | 99.60% |
| **% To Reach Final Date:** | 0.40% |
| **% That Returned Full Capital:** | 100% |
| **% Barrier Breach:** | 0.00% |
| **% Of Coupons Paid:** | 100% |
| **Average Historic Return GBP:** | 7.80% p.a. |
| **Average Historic Return USD:** | 8.80% p.a. |

**Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks**

**Source**: Bloomberg 08.12.2022 Data period: 01.12.2010 to 01.12.2022 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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**PLACING TRADES**
Trade orders should be sent to orders@idad.com
All trades will be settled direct with IDAD's Euroclear a/c 44382

**SECONDARY MARKET**
The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices"). Sale trades will settle 2 days after the trade date.
Trading details as above.

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Fees of up to 0.9166% p.a. for the maximum term of the investment may be paid by the Issuer to cover marketing, distribution and advice costs. The fees have been fully accounted for in the calculation of the Product's structure. For example, this means that an investment of £10,000 will have any income/growth payments and capital protection based on the full £10,000.

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