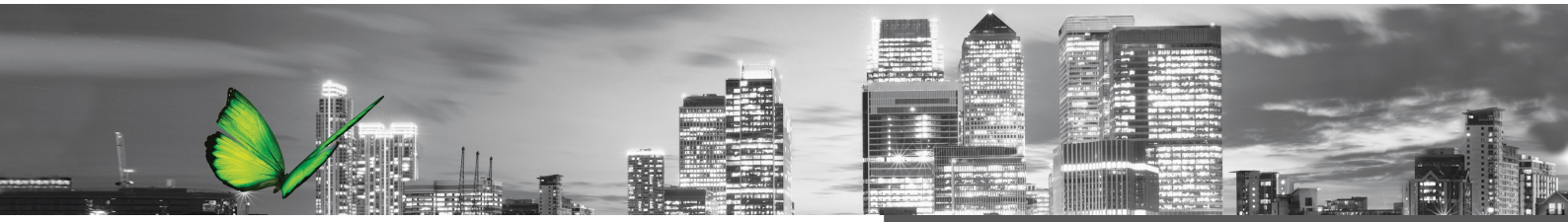
Commerzbank
IDAD Semi-Annual Classic Autocall December 2018
Factsheet



Investment Description

A 6 year investment linked to the performance of the Australian, US, Japanese and European indices.

If on any semi-annual observation date (including the Final Observation date), starting at 6 months, all of the Underlyings are at or above their initial levels, the investment will autocall. Initial capital plus the coupon for each semi-annual period which has elapsed is paid and the investment will end.

If the investment does not autocall then at the Final Observation date, if all Underlyings are at or above 60% of their initial levels, full capital is returned.

If any Underlying is below 60% of its original level at maturity, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned and no coupon is paid.

Benefits

- Autocall feature potentially shortens the investment term and is triggered by minimal market growth.
- Snowballing coupon.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Minimal market growth needed to deliver enhanced returns.
- Daily pricing.

Risks

- The return is limited to the pre-defined investment terms.
- The coupon payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

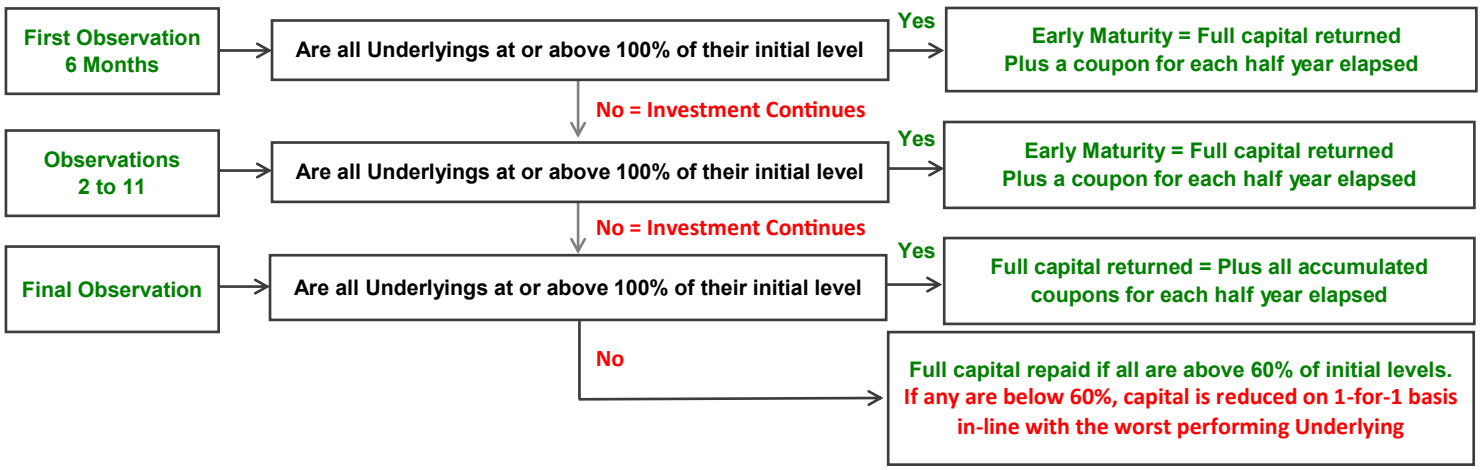
Product Facts & Features

Issuer:	Commerzbank
Credit Ratings:	Fitch: A-, Moody's: A1, S&P: A- **Source**: Commerzbank 12.11.2018
Maximum Term:	6 years
Investment Structure:	Semi-Annual Classic Autocall
Autocall Opportunities:	Semi-Annual (First Observation at 6 months)
Autocall Trigger:	100% of initial level
Coupon Rate:	GBP = 6.25% Semi-Annually USD = 8.50% Semi-Annually
Capital Risk:	Not capital protected
Capital Protection Barrier:	60% Final level (European style)
Underlying Basket	**Bloomberg Code**
Australia: ASX 200	AS51 Index
US: Russell 2000	RTY Index
Japan: Nikkei 225	NKY Index
Europe: Eurostoxx 50	SX5E Index

Key Information

Subscription Period:	12 Nov 2018 – 13 Dec 2018 (4.30pm UK Time)
Issue Price:	100%
Strike Date:	14 December 2018
Issue Date:	27 December 2018
1st Autocall Observation:	14 June 2019
Final Observation:	16 December 2024
Maturity Date:	27 December 2024
Denominations:	1,000 then lots of 1,000
ISIN:	GBP = XS1728645208 USD = XS1728645380

How The Investment Works



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Observation Dates (some dates may vary if a bank holiday occurs, GBP date are shown below)

	Observation Date	Payment Date	Autocall Trigger
Observation 1	14 June 2019	25 June 2019	100%
Observation 2	16 December 2019	27 December 2019	100%
Observation 3	15 June 2020	24 June 2020	100%
Observation 4	14 December 2020	23 December 2020	100%
Observation 5	15 June 2021	24 June 2021	100%
Observation 6	14 December 2021	23 December 2021	100%
Observation 7	14 June 2022	23 June 2022	100%
Observation 8	14 December 2022	23 December 2022	100%
Observation 9	14 June 2023	23 June 2023	100%
Observation 10	14 December 2023	27 December 2023	100%
Observation 11	14 June 2024	25 June 2024	100%
Final Observation	16 December 2024	27 December 2024	100%
Final Observation	16 December 2024	27 December 2024	60% European Barrier

IDAD was established in 2002 and our approach from the outset, is what we call the "*IDAD Difference*". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "*IDAD Difference*". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

Commerzbank: Commerzbank AG attracts deposits and offers retail and commercial banking services. The bank offers mortgage loans, securities brokerage and asset management services, private banking, foreign exchange, and treasury services worldwide.

Source: Bloomberg 12.11.2018

Rationale

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

Autocalls have been one of the most popular structures over the years. With a classic autocall, returns are paid if all Underlyings are at or above the autocall trigger on an observation date.

The four Underlyings detailed overleaf have been selected in order to support the anticipated delivery of the coupons.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 60% means an underlying must fall by more than 40% over 6 years before capital is at risk.

Suitability

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking growth rather than income.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the coupon payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment before maturity, accept that the trading price will likely mean they get back less than they invested.

Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%.
On the secondary market, traded prices will include any accrued interest ("dirty prices").
Sale trades will settle 2 days after the trade date.
Trade orders should be sent to orders@idad.biz
All trades will be settled direct with Commerzbank's Clearstream a/c 33642

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The Underlyings

The **S&P/ASX 200** measures the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative liquid and tradable, it is widely considered Australia's preeminent benchmark index.

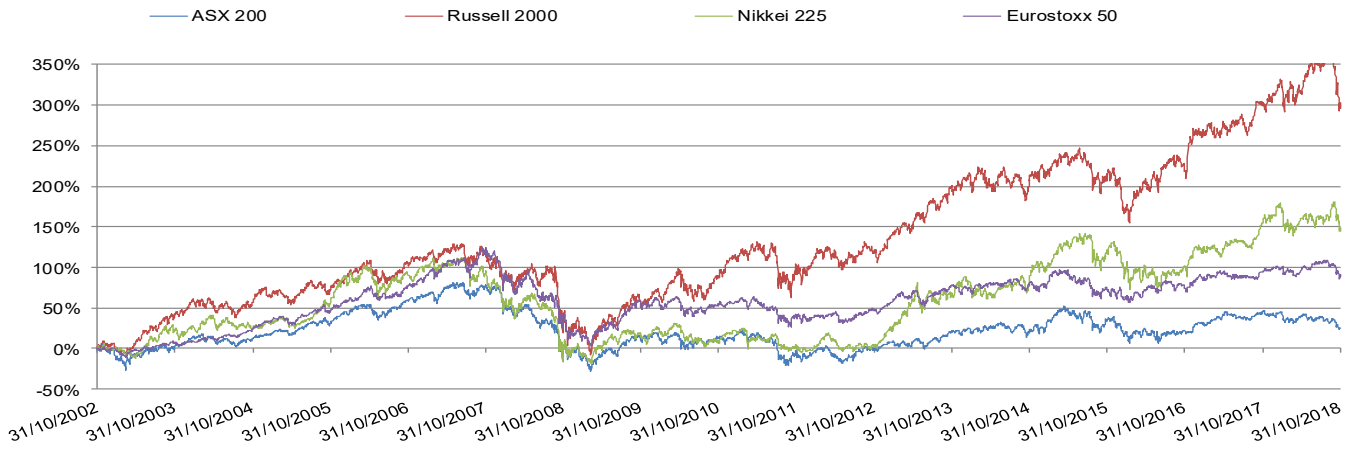
The **Russell 2000** Index is comprised of the smallest 2000 companies in the Russell 3000 Index, representing approximately 8% of the Russell 3000 total market capitalization. The index was developed with a base value of 135.00 as of December 31, 1986

The **Nikkei-225 Stock Average** is a price-weighted average of 225 top-rated Japanese companies listed in the First section of the Tokyo Stock Exchange. The Nikkei Stock Average was first published on May 16, 1949, where the average price was YEN 176.21 with a divisor of 225.

The **Eurostoxx 50** Europe's leading blue-chip index for the Eurozone, provides a blue-chip representation of super sector leaders in the Eurozone. The index covers 50 stocks from 12 Eurozone countries and is licensed to financial institutions to serve as an underlying for a wide range of investment products.

Source: Bloomberg 12.11.2018

Movement in the Underlyings over the last 16 years



16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 83.81% would have autocalled paying all coupons. 16.19% would reach the full term without autocalling and 1.16% would have breached the 60% final level barrier.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
6 Months	1,187	47.46%	**42 Months**	20	0.80%
12 Months	481	19.23%	**48 Months**	76	3.04%
18 Months	116	4.64%	**54 Months**	0	0.00%
24 Months	1	0.04%	**60 Months**	0	0.00%
30 Months	84	3.36%	**66 Months**	8	0.32%
36 Months	111	4.44%	**72 Months**	12	0.48%

Total Number Tested	% Autocalled	% Not Autocalled	% That Returned Full Capital	% Barrier Breach	Average Historic Return GBP	Average Historic Return USD
2501	83.81%	16.19%	98.84%	1.16%	10.48% p.a.	14.25% p.a.

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 12.11.2018, Data period: 31.10.2002 to 31.10.2018 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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