02 June 2016
GBP

INVESTMENT PRODUCT RESEARCH

IDAD EVEN 30™ Growth Note June '16

PRODUCT DETAILS

Investor Rationale / Description

This 6 year growth product is linked to the EVEN 30™ index. The structure is appropriate for investors who believe that low volatility stocks will continue to perform well in the future and who want to limit the losses that they may be exposed to. Investors will receive 100% of any growth in the EVEN 30™ over the 6 year term, with no maximum return from the initial index level to the average level over the last six months. The product exposes capital to the first 7% fall in the EVEN 30™. For clarity, if the average index level over the last six months is lower than its starting level, capital will be reduced on a one-for-one basis, subject to a maximum loss of 7%.

Product Type	Enhanced Return
Strike Date (Initial Observation Date)	08 July 2016
Underlying Indices	EVEN30
Promoter	IDAD
Offer Price	100
Currency	GBP
Maximum Term	Six years
ISIN	XS1429812206
Growth	100% of any gain in the Index, measured with reference to the average of the daily closing levels of the Index over the six months leading up to, and including, the Final Valuation Date.
Capital Return	Capital is at risk from any fall in the Index, measured with reference to the final 6 months daily average, subject to a maximum loss of 7%.

Issuing Bank Details	Investec Bank Plc
Credit Ratings	A2 (Fitch), BBB (Moody's)
CET 1 Ratio (%)	10.7
Market Capitalisation	EUR4.3bn

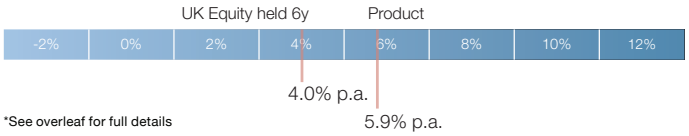
*Source: Bloomberg; IPR #2787: 02.06.2016

PRODUCT ANALYSIS*

Risk Indicator (mapped to SRRI volatility buckets)



Expected Return % p.a.*



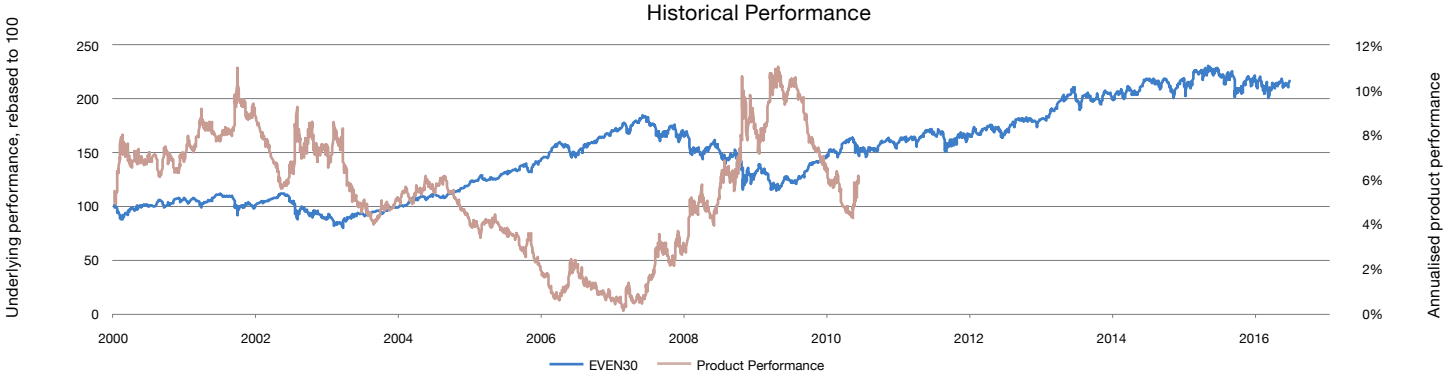
*See overleaf for full details

RETURNS	Market (Stress Test)	Historic
Probability of Gain	79.5%	100.0%
If there is a gain, the expected return is (p.a.)	7.3%	5.7%
Expected Return (including times when the investment loses money) is (p.a.)	5.9%	5.7%

RISKS	Market (Stress Test)	Historic
Probability of Loss	20.5%	0.0%
If there is a loss, the expected return is (p.a.)	-1.0%	0.0%
Volatility of Returns	8.8%	6.2%

*Source: Bloomberg; IPR #2787: 02.06.2016

Historical Performance



*Source: Bloomberg; IPR #2787: 02.06.2016; underlying performance rebased to 100 as of 03.01.2000

Stresstest Analysis		Market Stress Test		Historic	
Description	Levels	Probability	Payoff	Probability	Payoff
Index upside	100%	79.5%	153.0%	100.0%	139.5%
Index downside	100%	20.5%	94.0%	0.0%	0.0%

PAST PERFORMANCE SHOULD NOT BE CONSIDERED AN INDICATOR OF FUTURE PEFORMANCE. THIS IS FOR INFORMATION PURPOSES ONLY

ABOUT INVESTMENT PRODUCT RESEARCH (IPR)

Since launch in 2013 IPR has become the leading provider of buy side analytics for structured products. Working together with UK-regulated firm Cube Investing the firm brings together a team of structured product professionals under the leadership of Art Noble.

The IPR team initially began to develop the IPR model to evaluate structured product risk and return in response to a March 2012 paper from the FCA.

IPR realised early on that in order to evaluate structured product risks and returns and to compare them with other investment types it would be necessary to develop a model that is independent of issuer inputs and risk-neutral assumptions made in the pricing of structured products.

Treating the outputs from these models with the due care and diligence of an investor, IPR has devoted much of its efforts to honing how to extract the best metrics to convey the various risks and potential returns of sometimes complex and varying instruments, on a like-for-like basis.

This independent approach (which was adopted in part by the European regulator) coupled with a robust online platform that allows user-defined inputs has placed IPR firmly at the vanguard of structured asset management, product development and risk control.

HOW IPR CALCULATES RISK AND RETURN

IPR performs stress tests and simulations to demonstrate how investments behave in a wide variety of scenarios. These divide into two categories:

Historic - analyses what would have happened if investors could have bought a product with the same terms every day since 03 January 2000. This is also known as a rolling back test.

Market (Stress Test) - analysis based on simulations of potential scenarios using real historic performance data since 03 January 2000 and the outcomes from these scenarios are collated and termed the product's 'simulated' or 'market' performance. These include extreme, negative events as well as positive and more neutral scenarios.

The SRRI score - uses stress test data to map volatility (as a proxy for riskiness) to the European regulatory standard Synthetic Risk and Return Indicator. To calculate volatility IPR uses the worst 10% of potential returns to fairly represent the downside risk of the investment. The Risk Indicator maps these volatilities to the same scale as the European Synthetic Risk and Return Indicator described below:

- Risk Indicator 1. Volatility less than 0.5%
- Risk Indicator 2. Volatility between 0.5% and 2%
- Risk Indicator 3. Volatility between 2% and 5%
- Risk Indicator 4. Volatility between 5% and 10%
- Risk Indicator 5. Volatility between 10% and 15%
- Risk Indicator 6. Volatility between 15% and 25%
- Risk Indicator 7. Volatility between 25% and 40%
- Risk Indicator 8. Volatility above 40%

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The past performance of an asset is not a reliable indicator of future performance and should not be relied on to make investment decisions. More information about how IPR conducts its analysis at investmentproductresearch.com

IPR uses historical information in order to provide an illustration of how the underlying assets of a product may perform in the future. This document may also contain certain performance data based on back-testing, i.e., calculations of the hypothetical performance of a strategy, index or asset as if it had actually existed during a defined period of time. The scenarios, simulations, development expectations and forecasts contained in this presentation are for illustrative purposes only. Capitalised terms like Expected Return are based on our stress test methodology and are therefore not forecasts - they should only be used to assess a product's ranking versus the corresponding scores for the other products analysed in the same way.

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