Key Information Document

COMMERZBANK

Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

Product

Product name	Autocallable Barrier Phoenix Note Linked to a Basket of Indices
Product identifiers	ISIN: XS1715868524 | WKN: CJ2H3G | COMZD00179586
PRIIP manufacturer	Commerzbank AG (Issuer) / zertifikate.commerzbank.com / Call +44 20 74753604 for more information.
Competent authority of the PRIIP manufacturer	Federal Financial Supervisory Authority (BaFin), Germany
Date and time of production	24 September 2018 15:39 Frankfurt am Main local time

You are about to purchase a product that is not simple and may be difficult to understand.

1. What is this product?

Type

This product is a bearer bond issued under German law

Objectives

(Terms that appear in **bold** in this section are described in more detail in the table(s) below.)

The product is designed to provide a return in the form of (1) conditional interest payments and (2) a cash payment on termination of the product. The timing and amount of these payments will depend on the performance of the **underlyings**. The product has a fixed term and will terminate on the **maturity date**, unless terminated early. If, at maturity, the **worst performing underlying** has fallen below its **barrier level**, the product may return less than the **product notional amount** or even zero.

Early termination following an autocall: The product will terminate prior to the **maturity date** if, on any **autocall observation date**, the **reference level** of the **worst performing underlying** is at or above its **autocall barrier level**. On any such early termination, you will on the immediately following **autocall payment date** receive, in addition to any final interest payment, a cash payment equal to the autocall payment of GBP 1,000.00. No interest payments will be made on any date after such **autocall payment date**. The relevant dates are shown in the table(s) below.

Autocall observation date	*Autocall payment date*
2 November 2020	11 November 2020
1 February 2021	10 February 2021
3 May 2021	12 May 2021
2 August 2021	11 August 2021
1 November 2021	10 November 2021
4 February 2022	15 February 2022
3 May 2022	12 May 2022
1 August 2022	10 August 2022
1 November 2022	10 November 2022
1 February 2023	10 February 2023
2 May 2023	11 May 2023
1 August 2023	10 August 2023
1 November 2023	10 November 2023
1 February 2024	12 February 2024
2 May 2024	14 May 2024
1 August 2024	12 August 2024

Interest: If the product has not terminated early, on each **interest payment date** you will receive an interest payment of GBP 13.50 together with any previously unpaid interest payments if the **reference level** of the **worst performing underlying** is at or above its **interest barrier level** on the immediately preceding **interest observation date**. If this condition is not met, you will receive no interest payment on such **interest payment date**. The relevant dates and **interest barrier levels** are shown in the table(s) below.

Interest observation date	*Interest payment date*
1 February 2019	12 February 2019
2 May 2019	14 May 2019
1 August 2019	12 August 2019
1 November 2019	12 November 2019
3 February 2020	12 February 2020
4 May 2020	13 May 2020
3 August 2020	12 August 2020
2 November 2020	11 November 2020
1 February 2021	10 February 2021
3 May 2021	12 May 2021
2 August 2021	11 August 2021
1 November 2021	10 November 2021
4 February 2022	15 February 2022
3 May 2022	12 May 2022
1 August 2022	10 August 2022
1 November 2022	10 November 2022
1 February 2023	10 February 2023
2 May 2023	11 May 2023
1 August 2023	10 August 2023
1 November 2023	10 November 2023
1 February 2024	12 February 2024
2 May 2024	14 May 2024

1 August 2024	12 August 2024
1 November 2024	Maturity date

Termination on the maturity date: If the product has not terminated early, on the **maturity date**, you will receive:

1. if the **final reference level** of the **worst performing underlying** is at or above its **barrier level**, a cash payment equal to GBP 1,000.00; or
2. if the **final reference level** of the **worst performing underlying** is below its **barrier level**, a cash payment directly linked to the performance of the **worst performing underlying**. The cash payment will equal (i) the **product notional amount** multiplied by (ii) (A) the **final reference level** of the **worst performing underlying** divided by (B) its **strike level**.

All absolute amounts shown in this section are expressed on a per note basis.

Under the product terms, certain dates specified above and below will be adjusted if the respective date is either not a business day or not a trading day (as applicable). Any adjustments may affect the return, if any, you receive.

The product terms also provide that if certain exceptional events occur (1) adjustments may be made to the product and/or (2) the product issuer may terminate the product early. These events are specified in the product terms and principally relate to the **underlyings**, the product and the product issuer. The return (if any) you receive on such early termination is likely to be different from the scenarios described above and may be less than the amount you invested.

When purchasing this product during its lifetime, the purchase price may include accrued interest on a pro rata basis.

Underlyings	FTSE MIB Index (FTSEMIB; ISIN: IT0003465736; Bloomberg: FTSEMIB Index), Hong Kong Stock Exchange Hang Seng China Enterprises Index (HSCEI; Bloomberg: HSCEI Index), OMX Stockholm 30 Index (OMX; ISIN: SE0000337842; Bloomberg: OMX Index) and S&P/ASX 200 (AS51; Bloomberg: AS51 Index)	**Reference level**	The closing level of an **underlying** as per the relevant **reference source**
Underlying market	Equity	**Reference source**	• FTSEMIB: FTSE • HSCEI: Hong Kong Stock Exchange • OMX: NASDAQ OMX Stockholm • AS51: Standard & Poor's
Product notional amount	GBP 1,000.00	**Final reference level**	The **reference level** on the **final valuation date**
Issue price	100.00% of the **product notional amount**	**Initial valuation date**	1 November 2018
Product currency	Pound Sterling (GBP)	**Final valuation date**	1 November 2024
Underlying currencies	• FTSEMIB: Euro (EUR) • HSCEI: Hong Kong Dollar (HKD) • OMX: Swedish Krona (SEK) • AS51: Australian Dollar (AUD)	**Maturity date / term**	13 November 2024
Issue date	13 November 2018	**Autocall barrier level**	100.00% of the **initial reference level**
Initial reference level	The **reference level** on the **initial valuation date**	**Interest barrier level**	60.00% of the **initial reference level**
Strike level	100.00% of the **initial reference level**	**Worst performing underlying**	For purposes of the payment at maturity: The **underlying** with the worst performance between the **initial reference level** and the **final reference level** For all other purposes: For a given date, the **underlying** with the worst performance between the **initial reference level** and the relevant **reference level**
Barrier level	60.00% of the **initial reference level**		

Intended retail investor The product is intended for private clients who pursue the objective of general capital formation/asset optimization and have a long-term investment horizon. This product is a product for clients with advanced knowledge and/or experience with financial products. The investor can bear losses up to the total loss of the capital invested and attaches no importance to capital protection.

2. What are the risks and what could I get in return?

Risk indicator



The risk indicator assumes you keep the product for 6 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less. You may not be able to cash in early. You may have to pay significant extra costs to cash in early.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 4 out of 7, which is a medium risk class. This rates the potential losses from future performance at a medium level, and poor market conditions are very unlikely to impact our capacity to pay you.

Be aware of currency risk: If the currency of your account is different to the currency of this product, you will be exposed to the risk of suffering a loss as a result of the conversion of the currency of the product into the account currency. This risk is not considered in the indicator shown above.

This product does not include any protection from future market performance so you could lose some or all of your investment.

If we are not able to pay you what is owed, you could lose your entire investment.

Performance scenarios

Investment: GBP 10,000

Scenarios		*1 year*	*4 years*	*6 years (Recommended holding period)*
Stress scenario	**What you might get back after costs**	GBP 5,123.07	GBP 3,499.74	GBP 2,879.54
	Average return each year	-48.77%	-23.09%	-18.73%

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Unfavourable scenario	**What you might get back after costs**	GBP 8,567.19	GBP 7,096.54	GBP 5,648.39
	Average return each year	-14.33%	-8.22%	-9.08%
Moderate scenario	**What you might get back after costs***	GBP 10,058.66	GBP 10,991.72	GBP 11,215.00
	Average return each year	0.59%	2.39%	1.93%
Favourable scenario	**What you might get back after costs**	GBP 10,513.59	GBP 11,741.83	GBP 13,240.00
	Average return each year	5.14%	4.10%	4.79%

* This scenario assumes that the product early terminates in February 2021 and you do not reinvest the proceeds.

This table shows the money you could get back over the next 6 years under different scenarios, assuming that you invest GBP 10,000. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

3. What happens if Commerzbank AG is unable to pay out?

You are exposed to the risk that the issuer might be unable to meet its obligations in connection with the product for instance in the event of bankruptcy or an official directive for resolution action. This may materially adversely affect the value of the product and could lead to you losing some or all of your investment in the product. The product is not a deposit and as such is not covered by any deposit protection scheme.

4. What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for three different holding periods. The figures assume you invest GBP 10,000. The figures are estimates and may change in the future.

Costs over time

Investment: GBP 10,000			
Scenarios*	***If you cash in after 1 year***	***If you cash in after 4 years***	***If you cash in at the end of the recommended holding period***
Total costs	GBP 922.41	GBP 1,007.97	GBP 1,028.45
Impact on return (RIY) per year	9.2241%	2.27076%	1.50078%

* The costs are calculated on the basis that the product early termination feature activates in February 2021 and that you do not reinvest the proceeds.

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

Composition of costs

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period.
- The meaning of the different cost categories.

The table shows the impact on return per year.			
One-off costs	*Entry costs*	1.50078%	The impact of the costs already included in the price.

5. How long should I hold it and can I take money out early?

Recommended holding period: 6 years

The product aims to provide you with the return described under “1. What is this product?” above. However, this only applies if the product is held to maturity. It is therefore recommended that the product is held until 13 November 2024 (maturity).

The product does not guarantee the possibility to disinvest other than by selling the product either (1) through the exchange (if the product is listed) or (2) off-exchange, where an offer for such product exists. No fees or penalties will be charged by the issuer for any such transaction, however an execution fee might be chargeable by your broker if applicable. By selling the product before its maturity, you may receive back less than you would have received if you had kept the product until maturity.

Exchange listing	Not applicable	**Price quotation**	Percentage
Smallest tradable unit	GBP 1,000.00		

In volatile or unusual market conditions, or in the event of technical faults/disruptions, the purchase and/or sale of the product can be temporarily hindered and/or suspended and may not be possible at all.

6. How can I complain?

Any complaint regarding the conduct of the person advising on, or selling, the product can be submitted directly to that person.

Any complaint regarding the product or the conduct of the manufacturer of this product can be submitted in writing at the following address: Commerzbank Aktiengesellschaft, CC - Equity Markets & Commodities / Derivatives Public Distribution, Mainzer Landstraße 153, 60327 Frankfurt am Main, by email to: EMCsalesldn@commerzbank.com or at the following website: zertifikate.commerzbank.com.

7. Other relevant information

Any additional documentation in relation to the product, in particular, the issuance programme documentation, any supplements thereto and the product terms are available free of charge from Commerzbank AG, Commerzbank Aktiengesellschaft, CC - Equity Markets & Commodities / Derivatives Public Distribution, Mainzer Landstraße 153, 60327 Frankfurt am Main upon request. In order to obtain more detailed information - and in particular details of the structure and risks associated with an investment in the product - you should read this document.

Commerzbank intends to sell its Equity Markets & Commodities business ("EMC-Business"), which includes inter alia the issuance and trading of investment and leverage products, to the group of Société Générale S.A. The sale is, in particular, still subject to various approval requirements.

According to the sale and transfer of the EMC-Business to the group of Société Générale S.A. it is envisaged that pursuant to the terms and conditions Commerzbank in its capacity as issuer transfers all obligations arising out of or in connection with the securities to specified companies of the group of Société Générale S.A. as the "New Issuer" ("Substitution of the Issuer"). After such Substitution of the Issuer the securityholders will bear the insolvency risk of the New Issuer. Commerzbank will not issue any guarantee for the benefit of the securityholders in case of a default of the New Issuer.

More detailed information can be obtained from the relevant prospectus and any supplements thereto.

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