MORGAN STANLEY
70-60 MEMORY INCOME AUTOCALL
OCTOBER 2023 FACTSHEET

TARGET RETURN: GBP = 6.88% p.a. USD = 7.02% p.a.

INVESTMENT DESCRIPTION

A 5 year investment linked to the performance of European, Japanese, and US Indices.

If on any of the semi-annual observation dates, including the Final Observation date, the closing levels of all the Underlyings are at or above the Income Trigger, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all Underlyings are equal to or above the Autocall Trigger on any semi-annual observation date starting at 12 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if all Underlyings are at or above the Capital Protection Barrier, then full capital is returned. If any Underlying is below the Capital Protection Barrier, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned.

BENEFITS

- Opportunity for regular income payments even where the Underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuer's credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market.
- There is a risk to capital should one of the Underlyings breach the Capital Protection Barrier on its Final Observation date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

PRODUCT FACTS & FEATURES

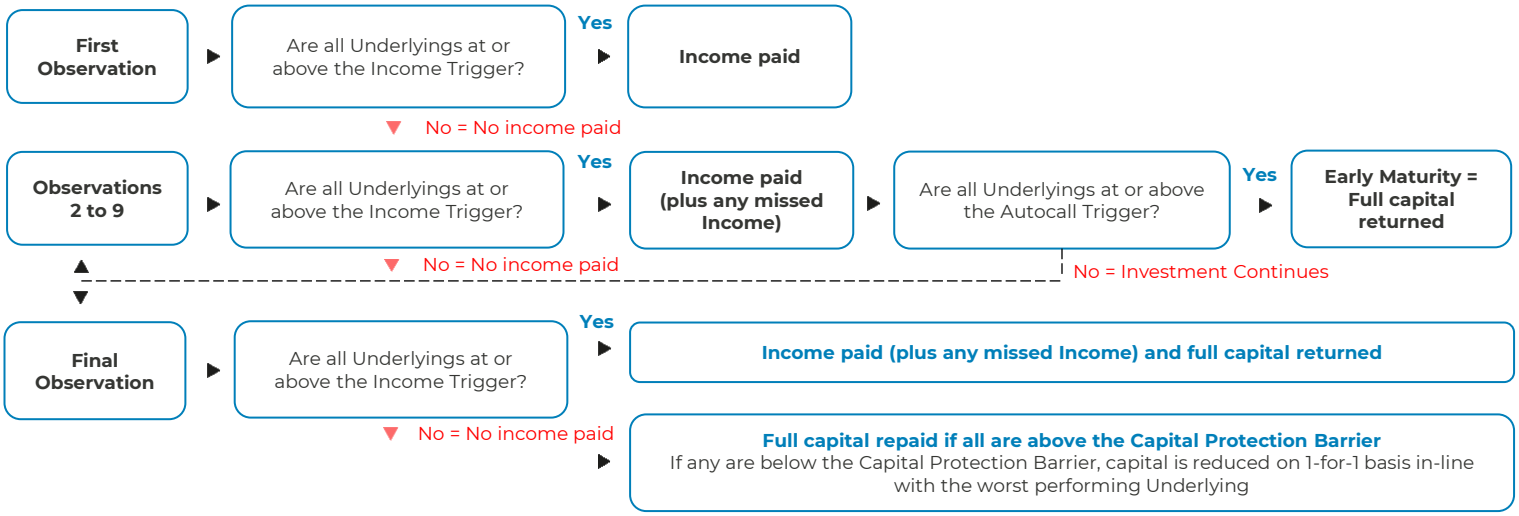
Issuer:	Morgan Stanley
Credit Ratings:	Moody's A1, S&P A-, Fitch A+
Source:	Morgan Stanley 22.09.2023
Maximum Term:	5 years
Investment Structure:	Memory Income Autocall
Autocall Opportunities:	Semi-Annually (First Observation at 12 months)
Autocall Trigger:	100% of initial level
Memory Income Rate:	GBP: 3.44% Semi-Annual (6.88% p.a.) USD: 3.51% Semi-Annual (7.02% p.a.)
Income Trigger:	70% of initial level
Capital Risk:	Not capital protected
Capital Protection Barrier:	60% Final level (European style)

Underlying Basket	**Bloomberg Code**
Europe: Euro Stoxx 50	SX5E Index
Japan: Nikkei 225	NKY Index
US: S&P 500	SPX Index

KEY INFORMATION

Subscription Period:	22 Sep 2023 – 26 Oct 2023 (4.30pm UK Time)
Issue Price:	100%
Strike Date:	27 October 2023
Issue Date:	03 November 2023
1st Coupon Observation:	30 April 2024
1st Autocall Observation:	28 October 2024
Final Observation:	27 October 2028
Maturity Date:	06 November 2028
Denominations:	1,000 then lots of 1,000
ISIN:	GBP = XS2682578534 USD = XS2682578617

HOW THE INVESTMENT WORKS



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OBSERVATION DATES (some dates may vary if a bank holiday or non-business day occurs, GBP dates are shown below)

	Observation Date	Payment Date	Income Trigger	Autocall Trigger
Observation 1	30 April 2024	08 May 2024	70%	n/a
Observation 2	28 October 2024	04 November 2024	70%	100%
Observation 3	28 April 2025	06 May 2025	70%	100%
Observation 4	27 October 2025	03 November 2025	70%	100%
Observation 5	27 April 2026	05 May 2026	70%	100%
Observation 6	27 October 2026	03 November 2026	70%	100%
Observation 7	27 April 2027	05 May 2027	70%	100%
Observation 8	27 October 2027	03 November 2027	70%	100%
Observation 9	27 April 2028	05 May 2028	70%	100%
Final Observation	27 October 2028	06 November 2028	70%	60% European Barrier

IDAD was established in 2002 and our approach from the outset, is what we call the "IDAD Difference". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "IDAD Difference". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

Morgan Stanley B.V. provides investment management services. The Company offers advisory, trading, wealth management, investment banking, capital market, and other financial services. Morgan Stanley serves governments, institutions, and individuals worldwide.

Source: Bloomberg 22.09.2023

RATIONALE

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.
The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an Underlying needs to show a fall of 30% from its initial level on any observation date before the income stream is disrupted. The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all Underlyings are above the Income Trigger on an observation date. The Underlyings have been selected in order to support the anticipated delivery of that income.
The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.
To manage the capital risk, a final level barrier set at 60% means an Underlying must fall by more than 40% over the full term before capital is at risk.

SUITABILITY

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

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THE UNDERLYINGS

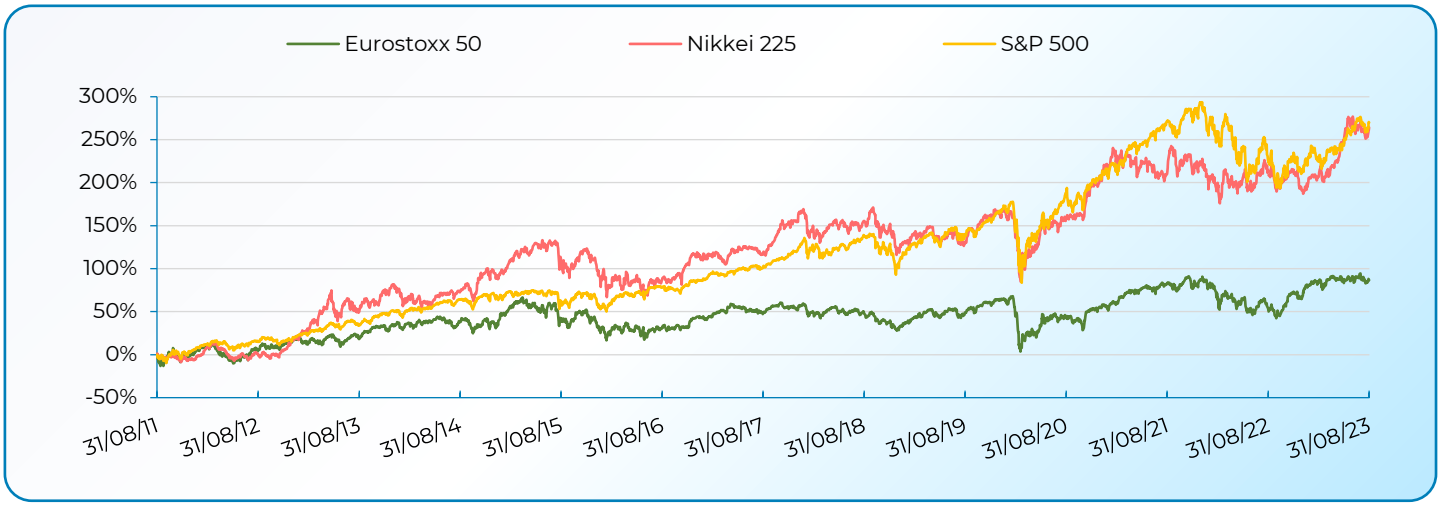
The **EURO STOXX 50 Index**, Europe's leading blue-chip index for the Eurozone, provides a blue-chip representation of supersector leaders in the region. The index covers 50 stocks from 11 Eurozone countries. The index is licensed to financial institutions to serve as an underlying for a wide range of investment products such as exchange-traded funds (ETFs), futures, options and structured products.

The **Nikkei-225 Stock Average** is a price-weighted average of 225 top-rated Japanese companies listed in the First Section of the Tokyo Stock Exchange. The Nikkei Stock Average was first published on May 16, 1949, where the average price was ¥176.21 with a divisor of 225.

The **S&P 500®** is widely regarded as the best single gauge of large-cap U.S. equities and serves as the foundation for a wide range of investment products. The index includes 500 leading companies and captures approximately 80% coverage of available market capitalization.

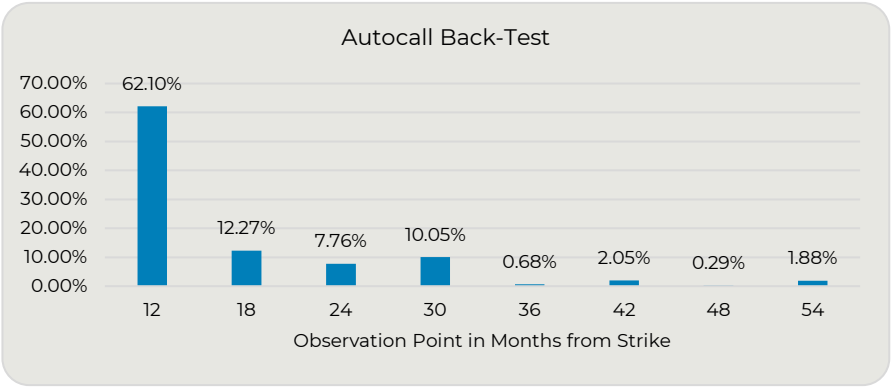
Source: Bloomberg 22.09.2023

MOVEMENT IN THE UNDERLYINGS OVER A 12 YEAR PERIOD



12 YEAR BACK-TESTING

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.
This 12 year back-test shows the historical data for a full 7 years of 5 year products that could reach the full term.
Of the 1,752 product scenarios tested, 2.91% would reach the full term without autocalling and none of these would have breached the Capital Protection Barrier.
Every coupon observation has also been tested, and out of all 1,752 product scenarios tested, 99.87% of coupons would have been paid.



Total Number Tested:	1,752
% Matured Early:	97.09%
% To Reach Final Date:	2.91%
% That Returned Full Capital:	100%
% Barrier Breach:	0.00%
% Of Coupons Paid:	99.87%
Average Historic Return GBP:	6.877% p.a
Average Historic Return USD:	7.017% p.a

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 22.09.2023 Data period: 31.08.2011 to 31.08.2023 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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Trade orders should be sent to orders@idad.com
All trades will be settled direct with IDAD's Euroclear a/c 44382

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Trading details as above.

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